



## See What's New in QuickBooks 2003

Exciting new timesaving features and integration with more business applications make QuickBooks 2003 a must-have upgrade for efficiency-minded businesses. And this year, you'll find new and improved editions of QuickBooks customized for your industry, your business size, and your work style.

- ➔ Check out [QuickBooks Pro 2003](#) and [Basic 2003](#).
- ➔ [Order](#) QuickBooks Basic 2003 online now and get upgrade pricing instantly.
- ➔ See the new addition to the line-up, [QuickBooks Premier: Contractor Edition 2003](#), designed specifically for contractors (construction, sub-contractors, trades).
- ➔ [Learn more](#) about all QuickBooks 2003 products and compare to your version.

## 6 Ways to Improve Collections

Did you know that almost 50 percent of QuickBooks users report losses each year due to uncollected accounts receivable? Use these [6 tips](#) to help stem collections issues before they start.



## Build a Better Business Plan

The single most important document in your business is the business plan. A concise, well-researched plan is the best way not only to help secure financing from the bank or U.S. Small Business Administration but also to ensure that your vision is a realistic, coherent business. [Click here](#) to find out new ways to use your QuickBooks financial data to build or refresh your business plan.

### Featured Products & Services

#### Introducing the QuickBooks Merchant Account Service Card Reader

The new card reader from QuickBooks Merchant Account Service allows you to process credit card transactions right in your QuickBooks — and the data is automatically recorded in your software, making end-of-day reconciliation easier. When you use the card reader, you qualify for rates as low as 1.89%\*. And unlike expensive terminal leases, the card reader is only \$89. For more information or to apply for a merchant account, [click here](#).



\* The discount rate may vary depending on how you process each transaction.

### Customer Spotlight

#### Non-profit Finds a New Financial Solution



The West Virginia High Technology Consortium Foundation ditched its existing accounting solution — which was "like using an atomic bomb to blow up a Volkswagen" — and now uses QuickBooks Enterprise Solutions Business Management Software. [Find out why](#) it made the switch.

#### Share Your Story

If you have a similar tale to tell, share it with other newsletter readers by sending an e-mail with your story to: [customer\\_stories@intuit.com](mailto:customer_stories@intuit.com).

### ➔ Quick Tips: Expert Answers & Software Shortcuts

#### For Users of QuickBooks Basic 2002

If you make payments in excess of \$600 to a worker who is not considered an employee, you must prepare a Form 1099-Miscellaneous Income. If you make payments to a worker who is considered an employee, you must prepare Form W-2. Copies of these forms must be provided to the worker/employee and the IRS. Use these tips for Form 1099, W-2/W-3 preparation in QuickBooks. [Click here](#) for a distribution schedule of 1099s. Visit [payroll.com](http://payroll.com) for more information on Forms W-2/W-3.

#### Q: Why can't I print the 1099-MISC form for one or more payees?

A: There are several solutions for this. [Click here](#).

#### Q: How can I see the detail of amounts on Form W-2 and Form W-3?

A: Generate the Payroll Summary report for the "Last Calendar Year." [Learn how](#).

### In This Issue

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### Special Offers

#### Get Great Deals in the ValueCenter

QuickBooks customers can now receive special savings on many business products and services in the new QuickBooks ValueCenter. You'll find offers from great names such as AT&T, FedEx, D&B, and more. [Visit the new ValueCenter](#) to discover your quick way to better value.



#### Try QuickBooks Online Backup Service Free for 30 Days

QuickBooks Online Backup Service is the convenient, automatic and secure way to protect your most valuable asset — your data. Choose from three different plans that can backup your business information the easy, reliable way. Prices start at only \$7 a month.\* [Try it](#).



\*Actual cost is less than \$7 a month and is based on a 12-month subscription at \$79.95.

*Offers cannot be combined with any other QuickBooks and/or Business Service offerings.*

### ➔ Quick Response

#### Take our Reader Survey

To ensure you receive a version of the newsletter that is customized to meet your particular needs, please take a moment to answer [8 short questions](#) about your business. [Click here](#).

### ➔ Quick Links

#### Shortcuts to other resources:

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- ➔ [QuickBooks Technical Support](#)
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