



See What's New in QuickBooks 2003

Exciting new timesaving features and integration with more business applications make QuickBooks 2003 a must-have upgrade for efficiency-minded businesses. And this year, you'll find new and improved editions of QuickBooks customized for your industry, your business size, and your work style.

- ➔ Check out [QuickBooks 2003](#).
- ➔ [Order](#) online now and get upgrade pricing instantly.
- ➔ See the new addition to the line-up, [QuickBooks Premier: Contractor Edition 2003](#), designed specifically for contractors (construction, sub-contractors, trades).
- ➔ [Learn more](#) about all QuickBooks 2003 products and compare to your version.

6 Ways to Improve Collections

Did you know that almost 50 percent of QuickBooks users report losses each year due to uncollected accounts receivable? Use these [6 tips](#) to help stem collections issues before they start.



Build a Better Business Plan

The single most important document in your business is the business plan. A concise, well-researched plan is the best way not only to help secure financing from the bank or U.S. Small Business Administration but also to ensure that your vision is a realistic, coherent business. [Click here](#) to find out new ways to use your QuickBooks financial data to build or refresh your business plan.

Featured Products & Services

Introducing the QuickBooks Merchant Account Service Card Reader

The new card reader from QuickBooks Merchant Account Service allows you to process credit card transactions right in your QuickBooks — and the data is automatically recorded in your software, making end-of-day reconciliation easier. When you use the card reader, you qualify for rates as low as 1.89%*. And unlike expensive terminal leases, the card reader is only \$89. For more information or to apply for a merchant account, [click here](#).



* The discount rate may vary depending on how you process each transaction.

Customer Spotlight

Non-profit Finds a New Financial Solution



The West Virginia High Technology Consortium Foundation ditched its existing accounting solution — which was "like using an atomic bomb to blow up a Volkswagen" — and now uses QuickBooks Enterprise Solutions Business Management Software. [Find out why](#) it made the switch.

Share Your Story

If you have a similar tale to tell, share it with other newsletter readers by sending an e-mail with your story to: customer_stories@intuit.com.

➔ Quick Tips: Expert Answers & Software Shortcuts

For Users of QuickBooks 1999 and Higher

If you make payments in excess of \$600 to a worker who is not considered an employee, you must prepare a Form 1099-Miscellaneous Income. If you make payments to a worker who is considered an employee, you must prepare Form W-2. Copies of these forms must be provided to the worker/employee and the IRS. Use these tips for Form 1099, W-2/W-3 preparation in QuickBooks. [Click here](#) for a distribution schedule of 1099s. Visit payroll.com for more information on Forms W-2/W-3.

Q: Why can't I print the 1099-MISC form for one or more payees?

A: There are several solutions for this. [Click here](#).

Q: How can I see the detail of amounts on Form W-2 and Form W-3?

A: Generate the Payroll Summary report for the "Last Calendar Year." [Learn how](#).

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*Actual cost is less than \$7 a month and is based on a 12-month subscription at \$79.95.

Offers cannot be combined with any other QuickBooks and/or Business Service offerings.

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